

**Personal Development Manager
Peterborough – Office based**

Due to rapid growth and success, we are growing our talent Customer Engagement team.

Would you like to earn **£2500 - £7500+** per month, whilst being part of a global mission to help people become financially free through education and learning how to scale their businesses?

Would you like to work for an employer who offers a choice of employee benefits including;

- 5 additional days annual leave
- gym membership
- £350 Costa/Starbucks/Virgin vouchers
- monthly contribution towards pension or student loan
- PLUS, the option to buy/sell annual leave.

Do you want to speak to 100+ **committed customers** every day who are keen to spend more with you – but might be unsure how to move forward? **NO COLD CALLING**, just working with your customers to help them grow and learn, and invest in themselves.

Do you want to receive in-depth training and development on how to become a first-class, effective and results-driven sales person?

If this describes you, then we would love to hear from you. We are **PROGRESSIVE**.

Job Purpose:

- Communications are dealt with in a timely and satisfactory manner.
- Sales are maximised at every opportunity; at events, through upsells, recommendation and great customer service.
- Personal sales revenue targets are met and exceeded.
- Individual client contact is regular and programmed, as per contact strategy, to deliver personal service, make recommendations and optimise customer journey(s).
- Daily telephone call targets are achieved.
- Sales orders, contracts and client records are accurate.
- Systems and processes are upheld to ensure a positive customer experience throughout.
- Continually learn, develop and improve.

Progressive Property Ventures LLP is committed to being an equal opportunity employer with a diverse workforce. We will consider all applicants for employment without regard to race, religion, gender, sexual orientation, disability or age.